

Invitation to Bid # 2122-626GB(R1)  
School Board Meeting  
January 17, 2023

Intended Notice of Award\*  
CLASSROOM & OFFICE FURNITURE DISCOUNT BID

The Director of Procurement Services recommends approval of this invitation to Bid renewal throughout its duration and will remove any vendor that fails to comply with the Bid's requirements. Vendors may apply each year and will be submitted for Board approval if they meet Bid requirements. Current vendors meeting Bid requirements listed below.

AGATI Furniture



Manufacturer	Website Link	DISCOUNT FOR TAILGATE DELIVERY	DISCOUNT FOR INSIDE DELIVERY	DISCOUNT FOR FULLY INSTALLED
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Manufacturer	Website Link	DISCOUNT FOR TAILGATE DELIVERY	DISCOUNT FOR INSIDE DELIVERY	DISCOUNT FOR FULLY INSTALLED	Awarded Vendor/Contact	SPECIAL CONDITIONS & EXCEPTIONS
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Fleetwood	<a href="https://www.fleetwoodfurniture.com">https://www.fleetwoodfurniture.com</a>	30.20%	30.20%	27.80%	Ernie Morris Enterprises, Inc Ronald Morris 888-278-2446 P: 354 187.71ris	Bids are to be opened on 02/08/2023 at 10:00 AM in Room 1008 at the School Board of Charlotte County, Florida, 1008 814.983 219.6000. (FOR BIDDING INFORMATION CONTACT THE SCHOOL BOARD OF CHARLOTTE COUNTY, FLORIDA AT 814.983.2196 OR VISIT OUR WEBSITE AT WWW.SCHOOLBOARDOFCHARLOTTECOUNTYFLORIDA.COM)
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Manufacturer	Website Link	DISCOUNT FOR TAILGATE DELIVERY	DISCOUNT FOR INSIDE DELIVERY	DISCOUNT FOR FULLY INSTALLED	Awarded Vendor/Contact	SPECIAL CONDITIONS & EXCEPTIONS
Mien Company	<a href="https://miencompany.com/">https://miencompany.com/</a>	43.00%	41.00%	35.00%	Schoolhouse Products Erik Posusta Erik@schoolhouseproducts.com C: 727-452-2651 P: 813-855-1414 F: 813-855-5414	
Montel, Inc.	<a href="https://www.dropbox.com/s/q1e0q4p09hbla5l/Montel%202022%20Price%20List.pdf?dl=0">https://www.dropbox.com/s/q1e0q4p09hbla5l/Montel%202022%20Price%20List.pdf?dl=0</a>	30.00%	20.00%	10.00%	Timothy Powers, CEO tim@workspacetechnology.com 800-685-0893	
Moorco - Balt, Best Rite	<a href="https://www.moorecoinc.com">https://www.moorecoinc.com</a>	45.10%	45.10%	40.90%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
National Office Furniture	<a href="https://www.nationalofficefurniture.com/home">https://www.nationalofficefurniture.com/home</a>	58.20%	58.20%	46.90%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
National Public Seating	<a href="https://www.nationalpublicseating.com">https://www.nationalpublicseating.com</a>	46.90%	46.90%	40.30%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Neocase	<a href="https://www.grounelacasse.com/en/brand/6-neocase.html">https://www.grounelacasse.com/en/brand/6-neocase.html</a>	58.20%	58.20%	46.20%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
NorvaNivel	<a href="https://norvanivel.com/">https://norvanivel.com/</a>	38.40%	35.00%	33.00%	Signature Products, Inc. Chris Tobias chris@signatureschoolproducts.com P: 407-299-0896 F: 407-299-0985	
Office Master						

The School Board of Charlotte County, Florida  
Classroom Office Furniture Discount Bid  
Tabulation

Manufacturer	Website Link	DISCOUNT FOR TAILGATE DELIVERY	DISCOUNT FOR INSIDE DELIVERY	DISCOUNT FOR FULLY INSTALLED	Awarded Vendor/Contact	SPECIAL CONDITIONS & EXCEPTIONS
Smith Systems	<a href="https://smithsystem.com/">https://smithsystem.com/</a>	36.00%	34.00%	29.00%	Schoolhouse Products Erik Posusta Erik@schoolhouseproducts.com C: 727-452-2651 P: 813-855-1414 F: 813-855-5414	
Special T	<a href="https://specialt.net">https://specialt.net</a>	46.50%	35.00%	28.00%	Emilyann Tobias, Account Manager emily@signatureschoolproducts.com 407-299-0896	
Spectrum Industries	<a href="http://www.spectrumfurniture.com">www.spectrumfurniture.com</a>	30.00%	27.00%	20.00%	UDT Terry Chandler TChandler@udtonline.com P: 800-882-9919 C: 407-830-1029 Jason Motter JMotter@udtonline.com C: 678-793-2060 F: 954-432-5203	Due to the current volatility with transportation due to global conditions, freight costs are unpredictable. Every effort will be made to include freight and delivery but there may be instances that additional freight charges may apply.
Tenjam	<a href="https://tenjam.com">https://tenjam.com</a>	36.10%	36.10%	28.90%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Tennsco	<a href="https://www.tennsco.com">https://www.tennsco.com</a>	40.20%	40.20%	26.80%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Tesco	<a href="https://tesco-ind.com/">https://tesco-ind.com/</a>	30.00%	28.00%	23.00%	Schoolhouse Products Erik Posusta Erik@schoolhouseproducts.com C: 727-452-2651 P: 813-855-1414 F: 813-855-5414	
Universal Seating Company Food Court Design	<a href="http://www.universalseating.com">www.universalseating.com</a>			18.00%	Universal Seating Co. Barry Schuster, President barry@universalseating.com P: 904-982-1167 F: 904-306-1352	
USA Capital	<a href="#">USA Capital</a>	29.00%	24.00%	20.00%	Meteor Education Taylor Steward TSteward@meteoreducation.com C: 321-759-1580 P: 800-699-7516 F: 877-373-0622	



